

Regional Sales Manager (m/f) Interiors

Referencenumber: 2017-2703
Field of work: Sales
Location: Dubai, United Arab Emirates

Company description

Our German client is a manufacturer of premium interior products.

About Departer – The German Headhunter:

As an internationally oriented German HR consultancy for the recruitment of multinational professionals, Departer possesses a long-standing expertise in the core markets Germany, Middle East and Australia. Through our regionally established offices in Dubai, Sydney and Bremen, we are valued as a reliable recruitment partner by numerous companies.

Job description

Your duties and responsibilities will include:

- Key Account Management
- Acquisition of new customers to enlarge the market share and position of the company in the GCC region
- Lead and motivate the team
- Ensure that company values are maintained, translate company strategy into clear communications to future colleagues and act as a role model in terms of leadership and behaviour
- Liaise with developers, architects and project management firms to promote the company products
- Strengthen and expand company business at all times to ensure profitable growth
- Manage customer satisfaction at the highest level
- Develop a clear understanding of market opportunities
- Coordinate complex projects for high-grade investment products
- Reporting to Managing Director

Job specification

To be successful in this role you should have the following skills and experiences:

- Key Account Management
- Acquisition of new customers to enlarge the market share and position of the company in the GCC region
- Lead and motivate the team
- Ensure that company values are maintained, translate company strategy into clear communications to future colleagues and act as a role model in terms of leadership and behaviour
- Liaise with developers, architects and project management firms to promote the company products
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Contact

If you have any questions regarding the job offer, please do not hesitate to contact **Yasha Grigoleit**. You can reach him by e-mail via yasha.grigoleit@departer.com or by phone via **+971 4 399 5507**.

If the role arouses your interest, we look forward to receiving your application in English. Your application will be treated with discretion and will remain confidential.



Please send us your application documents via e-mail or apply for this position on our website www.departer.com, where you can register your profile in our career portal under the tab "vacancies".