

German speaking Area Manager (m/f) Fire Protection

Referencenumber: 2017-2681
Field of work: Sales
Location: United Arab Emirates

Company description

Our German client is a manufacturer of fire protection products with international subsidiaries.

About Departer – The German Headhunter:

As an internationally oriented German HR consultancy for the recruitment of multinational professionals, Departer possesses a long-standing expertise in the core markets Germany, Middle East and Australia. Through our regionally established offices in Dubai, Sydney and Bremen, we are valued as a reliable recruitment partner by numerous companies.

Job description

Your duties and responsibilities will include:

- Strengthen the regional business in collaboration with local partners
- Establish new markets in GCC
- Coordinate current and future requirements with regional partners
- Support partners in meetings with customers, consultants and authorities
- Prepare the tender specifications for fire protection applications as per the region's requirements
- Establish a regional webpage and documentation in cooperation with the marketing department
- Monitor the development of regional markets
- Support the market intelligence
- Report directly to the Vice President International Sales in Germany

Job specification

To be successful in this role you should have the following skills and experiences:

- University degree in trade or commercial
- Minimum of five years of working experience in the UAE
- Solid business and corporate strategy knowledge
- Strong business aptitude and interest in innovation
- Strong problem-solving skills
- Ability to assess and understand market strategies
- Superior communication and interpersonal skills
- Excellent German and English language skills, Arabic would be advantageous
- Frequent travel within the GCC region

Contact

If you have any questions regarding the job offer, please do not hesitate to contact **Ms. Lena Awad**. You can reach her by e-mail via lena.awad@departer.com or by phone via **+971 4 399 5507**.

If the role arouses your interest, we look forward to receiving your application in English. Your application will be treated with discretion and will remain confidential.

Please send us your application documents via e-mail or apply for this position on our website

www.departer.com, where you can register your profile in our career portal under the tab "vacancies".