



AL RAIS TRAVEL

CORPORATE PROPOSAL

al rais travel & shipping agencies LLC





ABOUT AL RAIS TRAVEL

- From humble beginning over 25 years
- Evolved into one of the market leader
- Encompasses divisions that address every aspect of the travel, tourism and cargo services.
- Extensive network of travel offices
- Provide comprehensive tailor-made solutions for all your travel needs.

al rais travel & shipping agencies LLC





AL RAIS TRAVEL DIVISIONS

- Al Rais Retail Outlets
- Al Rais Corporate
- Al Rais Airline Affairs
- Al Rais Holidays
- Al Rais Call Centre
- Al Rais Rent-A-Car
- Al Rais Cargo & Logistics

al rais travel & shipping agencies LLC





AIRLINE REPRESENTATION

- Very strong GSA division of Al Rais Travel.
- Maintains exclusive representation partnership with international airlines.
- Providing support to increase their sales, marketing and distribution activities.
- The airlines we represent are:



Aseman
Iran Aseman Airlines



al rais travel & shipping agencies LLC



AIRLINE PARTNERSHIPS

- Very strong business partnership with numerous airlines.
- Achieve our sales target with many of the airlines.
- Able to negotiate on Corporate deals, Group fares, Special fares .
- Attending to special requirements to provide services of such airlines to our customers.



al rais travel & shipping agencies LLC





ELITE PARTNERSHIP

 **Lufthansa** City Center

الريس للسفريات
al rais travel



- Member of the world renowned Lufthansa City Center Group.
- A leading, international travel agency chain.
- Represented with more than 630 offices in 84 countries.
- Generate a global turnover of more than EUR 4.95 billion.

al rais travel & shipping agencies LLC





AL RAIS HOLIDAYS

- Specialized services offered by Al Rais Travel through Al Rais Holidays
- Provides support to customers through the entire Al Rais network.
- Wide range of international holiday packages.
- In house tailor made packages to worldwide destinations.

Specialized services include:

- Airline Holiday Packages
- Cruises
- Safaris
- Honeymoon Packages
- Short Break
- Hajj / Umrah Packages
- Adventure Holidays
- Tailor made packages

al rais travel & shipping agencies LLC





AL RAIS IN-BOUND TOURISM

- Offers a variety of carefully planned tour programs.
- Innovative desert trips, overland tours in UAE.
- Offers tailor-made study trips, energetic and exploratory expeditions.
- Exploring sea-safaris, relaxing dinner-cruises, individual fly & drive programs.
- Corporate events & launches.
- Specializes in in-bound groups and individuals from other parts of the world to UAE.

Specialized services include:

- Hotel Accommodations
- Desert Safaris
- Dhow Cruises
- Spa Packages
- City Tours
- Visit Visa Arrangements
- Heritage Tours

al rais travel & shipping agencies LLC





AL RAIS RENT-A-CAR

- Established in 2002.
- Provides a smart fleet of top models.
- Economical and luxury vehicles including sedans, 4WDS and vans.
- Services include:
 - daily
 - weekly
 - monthly
 - corporate leasing
 - chauffer driven cars
 - VIP limousines
 - Airport transfers

al rais travel & shipping agencies LLC





AL RAIS CARGO

- Started in 1983.
- One of the largest independent cargo agencies in the UAE.
- Strategically located offices and warehouses.
- Employee strength of over 150 personnel.
- Offers a diversified range of freight services
- Including door-to-door delivery of consignments



al rais travel & shipping agencies LLC





AL RAIS LOGISTICS L.L.C.

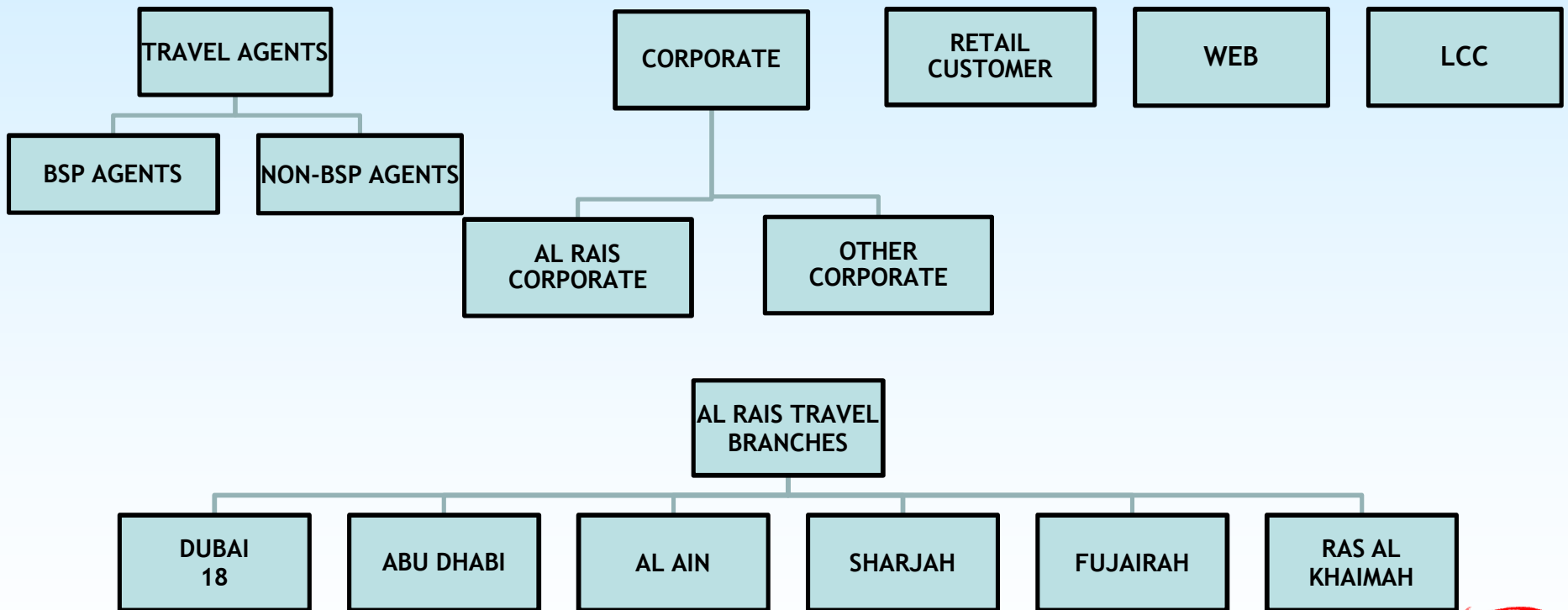
- Operate a state-of-the-art logistics centre.
- Spread over 20,000sqm with 19,000 pallet positions in Jebel Ali Free Zone.
- Offers a “one stop shop” freight and logistics solution.
- Outsourcing opportunities to major corporations worldwide.
- Catering to customer requirements under one roof.

al rais travel & shipping agencies LLC





CHANNELS OF DISTRIBUTION



al rais travel & shipping agencies LLC





AL RAIS CORPORATE TRAVEL

Services provided to our corporate clients include:

- After Office Hours Service Support
- Dedicated Travel Consultant / Implant
- Special Corporate Deals
- Local / Worldwide Hotel Arrangements
- Leisure Travel
- MICE Division

al rais travel & shipping agencies LLC





AL RAIS CORPORATE TRAVEL

Services provided to our corporate clients include:

- Car Rental Services
- Travel Insurance Services
- Travel Documents Delivery
- Meet and Assist Service
- Visit Visa Arrangements for UAE
- Visa Regulation advice worldwide
- A Flexible Credit Facility (Optional) of 45 days

al rais travel & shipping agencies LLC





AL RAIS CORPORATE TRAVEL

Major Corporate Clients

- Dubai Municipality
- Department of Tourism
- Ministry of Education
- Ministry of Fisheries
- Ministry of Health
- Dubai Water and Electricity Authority
- NCR
- Mammut Group
- Nortel Networks
- Dubai Creek and Golf Club
- AVAYA Communications

al rais travel & shipping agencies LLC





GENERAL INFORMATION

Full / Legal / Registered Trade Name of Travel Agency

AL RAIS TRAVEL AND SHIPPING AGENCIES L.L.C.

Name of Owners:

Mr. Abdul Rahman Taher - Managing Director, UAE national

Mr. Jassim Al Rais - Director, UAE national

Full Registered Address of Principal Office:

Al Rais Travel and Shipping Agencies L.L.C.

P.O. Box 24713, 7th floor, ART Tower, Mina Road

Dubai - U.A.E.

Tel: +971 4 3933333 Fax: +971 4 3933399

E-mail: alrais@emirates.net.ae Website: www.alrais.com

al rais travel & shipping agencies LLC





Thank you

al rais travel & shipping agencies LLC

