



# Technical Development Manager (m/f/d) Chemical Products

Referencenumber:	2020-3134
Field of work:	Engineering
Location:	United Arab Emirates

## Company description

Our German client is a leading manufacturer of chemical components with a strong focus on innovation and sustainability to drive their products to worldwide success. The company offers global expertise, high-quality products, and an international working environment. It is well established in the Middle Eastern market and is actively seeking a dynamic and highly motivated Technical Development Manager to join their Dubai office.

As Technical Development Manager, you will be responsible for consulting key accounts, providing technical support and scouting for new business opportunities in the Middle East.

About Departer – The German Headhunter:

As an internationally oriented German HR consultancy for the recruitment of multinational professionals, Departer possesses a long-standing expertise in the core markets Germany, Middle East, and Australia. Through our regionally established offices in Dubai, Sydney, and Bremen, we are valued as a reliable recruitment partner by numerous companies.

## Job description

Your duties and responsibilities will include:

- Technical Key Account Management
- Develop and launch new customized systems with customers in the construction industry
- Identify opportunities for innovative solutions to be offered to the market including improvement of current application performance targets
- Liaise with a global network of experts to deploy leading technologies in the region
- Broaden product and application portfolio by continuous scouting for new business opportunities
- Develop technical data sheets and define QM specification of new systems
- Provide technical support to customers (e.g. training, troubleshooting)
- Point of contact for existing customers
- Support and lead troubleshooting

## Job specification

To be successful in this role you should have the following skills and experiences:

- University degree in Chemical Engineering or Chemistry degree
- Strong technical background and several years of working experience in the relevant field, preferably within the chemical industry
- Excellent English language skills (written and spoken), any other European language is a plus
- Customer-oriented & business-oriented way of thinking
- Knowledge of SAP system & troubleshooting skills
- Proactive and goal-oriented leadership skills
- Distinctive organizational and communication skills
- Open-minded personality and team-player attitude
- Willingness to travel

If you are looking for a challenging position in a successful company, we look forward to receiving your application in English. Your application will be treated with discretion and will remain confidential. To create your cost-free virtual portfolio application, click on the link "[Apply for this position](#)" at the bottom left of this job offer.